

## **CONTACT INFORMATION**

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## It's Time to Ask IT Contractors to Step Up Their Game; StaffingScore Helps Businesses Evaluate Temporary IT Staff and Optimize Performance

MIAMI, FL, January 6, 2017 – The ASHVINS Group, Inc. announces the Beta Test release of a new application, StaffingScore, targeting the Temporary Staffing and Recruiting Industry. Most corporations utilize temporary resources for strategic projects. Temporary resources are as critical to the success of a project as permanent resources. A poor performing contractor can immeasurably increase costs, jeopardize schedules and negatively impact the quality of a client's project. StaffingScore is the <u>first</u> application that addresses a void in the Temporary Staffing Industry – a means to measure and document the quality of a contractor's work performance.

StaffingScore is launching initially in the IT Staffing Industry. IT contractors are in great demand and are paid prime rates. IT projects have a high rate of failure; research indicates that only 39% of IT projects are regarded as successful (Standish Group). Lynn Hilt, President/CEO states "IT Project Leaders want highly skilled and accountable contractors who are fully committed to the project. Despite best efforts to screen candidates, bad hires frequently happen since interviews tend to concentrate primarily on technical skills and it takes more than technical skill to be successful. Plus, checking references is an outdated and ineffective process. A fundamental shift is needed in the Temporary Staffing Industry to improve the process used to hire and manage contractors." StaffingScore is a Performance Evaluation System for professional contractors. StaffingScore allows members to review a target candidate's StaffingScore<sup>™</sup> Report to verify past performance based on Performance Evaluations from others who have worked with the contractor. Also, using StaffingScore, members can periodically provide feedback for contractors to help them stay on track in the assignment and/or evaluate them once the assignment is completed. StaffingScore members have the opportunity to document a valued opinion regarding the contractor's work performance. Contractors can create profiles, respond to evaluations to provide their perspective, monitor their scores and send posts to their client base.

StaffingScore™ Reports compile Performance Evaluations to provide scores by category (Technical Expertise, Time Management, Teamwork, Leadership) and an overall performance score. Reports also identify "Elite" contractors who perform in the top 10% of their peers with similar job responsibilities. Tracking project-to-project performance motivates contractors to take ownership for their work, be accountable for their contributions and step up their game. It's a win-win for clients and contractors who are mutually committed and motivated to work in a high performing team. Contractors who join StaffingScore are demonstratively confident that they will excel in the project. StaffingScore provides contractors a means to market and promote outstanding services.

For additional information and to join the Beta Test, please visit www.StaffingScore.com.

## ABOUT THE ASHVINS GROUP, INC.

The **ASHVINS Group** serves both federal and commercial marketplaces by providing a variety of technology services including: IT staff augmentation, project management, requirements analysis, specification development, process/systems evaluation, systems design, implementation and integration, application development and verification/validation. Our projects range from IT staffing, to technology consultation, to Full Life Cycle Application Development. The ASHVINS Group is a Certified Woman Owned Business and Small Business Enterprise. See our web site at <a href="https://www.ashvinsgroup.com">www.ashvinsgroup.com</a> for more information.

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